

FULTON LEADERSHIP SOCIETY

Investment Banking

Sophomore Leadership Programs

- Information sessions usually take place at the very beginning of Sophomore Year.
- Most application deadlines occur around the end of September, with related interviews happening early to mid October.
- These programs are highly competitive nationwide, and while they do give you a unique early experience with IB, they are not critical to securing future offers.

Junior Summer Internships

- These timelines change year to year and have been getting earlier and earlier.
- Plans for this year 2019 include having a “Bank Week” of all engagement events in early February where the firms will hold sessions on the different types of jobs/divisions with a focus on educating students about opportunities at the beginning of the week. The latter part of the week will be devoted to networking. At this point the firms plan to hold more engagement events over the course of the semester but do not plan to interview other than for diversity candidates. Most plan to interview no sooner than July (Goldman Sachs, JPM) and are saying that they will most likely hold off until Junior year, early fall, but that could change.
- Information sessions can start as early as late winter of Sophomore Year and continue through the Spring, while also occurring at the beginning of Junior Year.
- Some smaller firms and a few of the bulge bracket banks completed their hiring in the late spring of Sophomore Year. Applications opened in April and closed at the end of the month, with related interviews occurring in May.
- Other firms ran their hiring processes early in the summer, with the goal of hiring their class for the next summer by the time students arrived on campus for Junior Year.
- A few larger firms (e.g. Citi, Barclays, Deutsche Bank) waited to conduct information sessions at the beginning of Junior Year, and then ran their application and interview processes immediately after these sessions at the beginning of Junior Year.
- Networking with employees at any stage of the process is encouraged if you are interested in Investment Banking or have questions about the process.
 - It is extremely important to network in order to secure first-round interviews. Approximately 1-2 months before applications close is a good time to start networking, with a strong focus in the weeks leading up to the application deadlines. Often networking is required for your resume to be selected in the first stage of the application process.
- Banking interviews involve a technical portion of questions, which can be prepared for by utilizing any number of interview guides. Studying should start 2-3 months before anticipated interviews.

Full-Time Opportunities

- There are a limited number of full-time positions available after the Junior Summer Internships.
- These positions are filled extremely quickly at the beginning of Senior Year and usually can be found on company websites instead of through the Career Center.

Consulting

Junior Year Internships

- There are a limited number of internships at consulting firms for Junior Year summers.
- These firms conduct information session in the early Fall of Junior Year.
- They run their application processes in the mid Fall of Junior Year, with applications opening in September / October and interviews occurring in October / November.
- The interviews focus fairly heavily on the case portion. Studying for this should begin at least three months in advance of interviews to excel in interviews.

Full-Time Positions

- The majority of positions are filled in the Fall of Senior Year.
- Information session occur at the beginning of the Fall, with applications open in August / September and interviews occurring in mid to late September and early October.

Accounting / Big 4

Sophomore Externships

- These two day programs are a great way to enter a Big 4 firm early in your college career.
- The process starts with information sessions early in the spring of Sophomore Year, with applications opening in the middle of the semester.
- Interviews occur later in the spring.
- The externships take place early in the summer after Sophomore Year.
- Externships typically result in internship offers for the summer after Junior Year.

Junior Year Internships

- Recruiting for Junior Year internships takes place in the Fall?

Full-Time Positions

- Recruiting for these full-time positions takes place in the Fall of Senior Year?

Marketing

Junior Year Internships

- The marketing recruiting depends heavily on each firm, with applications opening and closing throughout Junior Year for Summer internships.

Full-Time Positions

- These positions open and close throughout Senior Year for after graduation.
- Many full-time positions in the form of rotational programs will recruit earlier, whereas positions at agencies or in marketing departments can open as late as April